

Job Title	Reports To
Assistant Sales Manager - Import & Export of Fresh Fruits (Trader)	Founder Chairman
Job Role	
<ul style="list-style-type: none"> • Sales Management: Develop and maintain relationships with existing clients and suppliers. Identify and secure new business opportunities for the import and export of fresh fruits. Monitor market trends and competitor activities to identify potential risks and opportunities. • Logistics and Supply Chain: Coordinate with logistics teams to ensure timely and efficient transportation of fresh fruits. Oversee inventory management and optimize supply chain processes. • Documentation and Compliance: Manage and oversee all documentation related to import and export transactions. Ensure compliance with international trade regulations and standards. • Customer Service: Address customer inquiries and concerns promptly and professionally. Collaborate with internal teams to ensure customer satisfaction throughout the entire sales process. • Market Analysis: Conduct market research to identify potential markets and customer needs. Provide regular reports on market trends, competitor activities, and opportunities for growth. • Team Collaboration: Collaborate with cross-functional teams to ensure smooth operations and customer satisfaction. Provide guidance and support to junior team members. 	
Qualification & Other Requirement	
<ul style="list-style-type: none"> ➤ Bachelor's degree in agriculture (BSc. Agriculture) or a related field. ➤ Proven experience of 3+ years in Import & Export of Fresh Fruits. ➤ Strong knowledge of international trade regulations and procedures. ➤ Excellent communication, negotiation, and interpersonal skills. ➤ Ability to work independently and as part of a team. ➤ Proficient in MS Office and other relevant software. ➤ Ability to join the team immediately. ➤ Flexibility to travel as needed. ➤ Proactive attitude and ability to adapt to a fast-paced work environment. ➤ Age limit not exceeding 38 years. 	